

# Tiers and Benefits Schedule

Partners will receive the benefits of a category, as provided below, on the day they first achieve all requirements for that category, and through the next subsequent calendar year.

	REGISTERED PARTNER	ADVANCED PARTNER	PREMIER PARTNER
PARTNER REFERRAL BENEFITS			
The below partner referral structure applies to all Partners that have signed the iCIMS Partner Referral Addendum:			
Net New ARR:	None	\$100,000.00	\$250,000.00
Referral Payment Percentage on Net ARR for Qualified Contracts	10%	15%	20%
Relationship Management	N/A	Partner has a dedicated contact to own the relationship with iCIMS	Partner has a dedicated contact to own the relationship with iCIMS and conducts quarterly account reviews
Positioning in iCIMS' Applicable Marketing and Publicity Materials	Identified as a Registered Partner on applicable sites and promotions.	Identified as an Advanced Partner on applicable sites and promotions.	Identified as a Premier Partner on applicable sites and promotions.